

Ways to reach potential employee prospects

1. Use the ads we have invested heavily in over the past two months
2. Indeed
3. Zip recruiter
4. Reverse Indeed like Jessica Villa
5. LinkedIn
6. Facebook
7. Calling other agencies as a prospect
8. Our blog
9. Agency Newsletter
10. Personal Email lists for anyone
11. Text to key people as often as possible
12. BNI
13. Rotary
14. Chamber office/online etc
15. Team members \$\$\$ pool as motivation
16. Drey videos
17. Testimonials galore for credibility purposes
18. Talking about it to everybody you know every time
19. Follow up every conversation, phone call, email etc with a hand-written note to the person you spoke to about the convo, maybe a copy of the ad, two biz cards so they can call you and whatever else it takes
20. Headhunter
21. Hiring agencies