

Your Team in the New Virtual Reality While Giving Back!

Presented by: Mike Stromsoe

Chat:

From Jessica Villa to Everyone: 09:33 AM

Can we record this meeting?

From Matty478 to Everyone: 09:33 AM

Is everyone aware of Google Reviews being suspended at this time?

From Todd to Everyone: 09:34 AM

had not heard that

From Jessica Villa to Everyone: 09:34 AM

No I wasn't aware of that.

From John Mason to Me: 09:39 AM

thanks Andrea

We have people in agencies who trained in filling out applications; our small commercial accounts will likely need assistance completing stimulus and SBA forms. Would be a great way to help them and see us as an advocate. Mike just said it!

others were food banks now if you can, but when this is over to donate all the hoarded stuff. And remember that the churches and other groups that help, even while closed, are helping people and having expenses. Help them if you can

From Daniel to Everyone: 09:41 AM

RVM

From Brian Jaegers to Everyone: 09:42 AM

Can we get a copy of the insurance coverage message SIA is put out to client's.

From Me to Everyone: 09:44 AM

Here is the blog post (email and social media posts linked to this): <https://siaonline.com/stromsoe-insurance-update-march-242020/>

From Me to Mike Stromsoe: (Privately) 09:50 AM

Please call on John Mason

From BFUB - Virus Free as far as I know to Everyone: 09:51 AM

What's not working - time cards / logging in late. What is everyone else doing?

From Mark Sierra to Me: 09:51 AM

Because money is the biggest issue right now, promoting a Partnership with the largest SBA lenders to streamline the loans. Very good response

From Mike Stromsoe to Everyone: 09:52 AM

1) Topic Number 1: Remote Operations - What's working, what's not working ? How can we help YOU ?

From Brian Jaegers to Everyone: 09:55 AM

portable monitor these plug into power USB and you have 2 screens.

https://www.amazon.com/s?k=portable+monitor+for+laptop&rh=p_85%3A2470955011&dc&crd=UHC4M2VJ03IP&qid=1585155249&rnid=2470954011&srefix=Portable+mo%2Caps%2C233&ref=sr_nr_p_85_1

From Nancy Mendizabal to Everyone: 09:56 AM

We are having a daily zoom check in with our team like a morning huddle. There are 4 of us, so just touching base, what is top priority today. Adding in a wine wednesday taste at 3:00 today!!

From BFUB - Virus Free as far as I know to Everyone: 09:56 AM

draw a chicken. <https://vimeo.com/398545663>

From Lisa to Everyone: 09:58 AM

<https://www.insurancesplash.com/blog/insurance-agency-customer-retention-strategies/>

From Janice to Everyone: 09:58 AM

Can you share your list?

From BFUB - Virus Free as far as I know to Everyone: 09:59 AM

agency video

From Nancy Mendizabal to Everyone: 09:59 AM

we are very busy, no real downtime!! Trying to make time to make outbound, proactive calls! Clients are grateful for our quick replies and being there for them.

From Mike Stromsoe to Everyone: 10:04 AM

FYI, Andrea Wyatt will copy the entire chat log and distribute

Set up a Facebook Group - Your town/City : Murrieta Strong

From Me to Everyone: 10:06 AM

www.splashtop.com - remote software

From David Brush to Everyone: 10:07 AM

We are having a wine toast at 3:00 today via zoom. Our team is on week 2 and my sister Nancy sent them a care package they received yesterday. Also always keeping a positive sign off when we send emails.

From Anthea Mumby to Everyone: 10:08 AM

Remote is working well for us. Our team members very grateful to be working in the insurance industry.

From Me to Everyone: 10:08 AM

Darren Hardy Leading a Virtual Team Training - <https://go.darrenhardy.com/a-team-virtual-meetings/>

From David Brush to Everyone: 10:10 AM

I had my mail forward to home via online USPS website, very easy, small fee.

From Janice to Everyone: 10:10 AM

Is there a scanner app you can download on laptop or phones for remote usage?

From BFUB - Virus Free as far as I know to Everyone: 10:11 AM

Office Lens - for scanning on phone

From David Marzili to Everyone: 10:11 AM

CamScanner is a good phone scanning app

From Allison to Everyone: 10:11 AM

I use scannable on my Iphone

From Chuck Blondino to Everyone: 10:11 AM

Team happy hour video tomorrow end of day, love seeing agents with team 15 minute coffee chats in the mornings too

From Leigh to Everyone: 10:11 AM

On the Notes app on an iPhone you can click the picture icon and it will ask if you want to scan the doc - super easy!

From Matty478 to Everyone: 10:12 AM

Yes, what Leigh said

You can scan from the notes app and then email to yourself

From Jessica Villa to Everyone: 10:13 AM

Only on Iphones the note feature doesn't work on Android phones

From Matty478 to Everyone: 10:13 AM

correct.

From johnc_jcains to Everyone: 10:14 AM

Very helpful

From John Mason to Everyone: 10:14 AM

Good mental kick in the butt during this difficult time. We need to be the leaders! Awesome training Mike

From Jessica Villa to Everyone: 10:16 AM

I always love getting together with you guys. I really enjoyed everyone's input on how to continue giving back to our customers.

From John Mason to Everyone: 10:17 AM

Connie- I have a hard wired phone because I'm old fashioned. I use an app to receive calls in my iPhone. My staff all has cell phones which they prefer and took them home

From johnc_jcains to Everyone: 10:17 AM

We have had all employees set up for remote for 3 years. We went to a cloud server 5 years ago. Change has been seamless

From BFUB - Virus Free as far as I know to Everyone: 10:19 AM

https://support.ringcentral.com/s/article/RingCentral-Phone-Transfer-a-Call?language=en_US

From Mark Sierra to Everyone: 10:20 AM

If anyone is using Bridge instead of Ring Central, you can also integrate that into your Management system as well as doing video broadcast to Insureds out of your AMS

From Matty478 to Everyone: 10:21 AM

It make take it several weeks since amazon has suspended most non essential shipments and prime deliveries

From Allison to Everyone: 10:21 AM

Best Buy or Staples is where I'm getting my office stuff

From David Marzili to Everyone: 10:23 AM

Costco has good deals on monitors and desk chairs right now to set up a home office quickly.

From Janice to Everyone: 10:23 AM

Office depot has supplies as well, and you can get curb side pick up in some locations

From Jessica Villa to Everyone: 10:25 AM

Costco Business also delivers. I'm not sure if you have them in your area.

From Jose Soriano to Everyone: 10:28 AM

We have not started yet but we will provide food money weekly to employees should we have to send them home.

From Matty478 to Everyone: 10:29 AM

Nice, Jose.

From johnc_jcains to Everyone: 10:29 AM

Google hangouts works well too.

From Kori to Everyone: 10:30 AM

We did the same in Seal Beach

From Susan to Everyone: 10:31 AM

Working closely with our local chamber of commerce supporting all the local small businesses / restaurants and sharing that on social media

From Allison to Everyone: 10:34 AM

Where are you finding those?

Where do they apply

From Nancy Mendizabal to Everyone: 10:35 AM

Great session, I need to jump off to a call. Good luck everyone!

From Todd to Everyone: 10:35 AM

Yes please forward links to how to apply for these SBA loans, that would be great!

From BFUB - Virus Free as far as I know to Everyone: 10:35 AM

My understanding \$10K for small business that can be used for rent, mortgage utility that is forgivable (not finalized my understanding.)

From BFUB - Virus Free as far as I know to Everyone: 10:41 AM

Each state will have their own stuff in addition to the Federal package that is going to get rolled out EX here is TX.<https://gov.texas.gov/business/page/coronavirus>

From Kori to Everyone: 10:42 AM

- <https://www.californiasbdc.org/>
- <https://www.sba.gov/funding-programs/disaster-assistanceCA> Only links above

From Brian Jaegers to Everyone: 10:42 AM

Free Pass Access to #Vfitstrong

<https://thefitstudio.com/vfitstrong/>

From Matty478 to Everyone: 10:42 AM

Coronastache 2020

From BFUB - Virus Free as far as I know to Everyone: 10:44 AM

#coronastache Day 12

From Susan to Everyone: 10:44 AM

Thank you Mike for putting this together! We are stronger together!!

From johnc_jcains to Everyone: 10:45 AM

Awesome.....yes, let's do this again

From Chuck Blondino to Everyone: 10:45 AM

This group rocks, thanks for your leadership!

From Janice to Everyone: 10:46 AM

Thank you... see you all next week

From Ralph W to Everyone: 10:46 AM

Thanks Mike, great session!